## **EVALUATION MATRIX**

## **Mansa Print & Publishers Limited**

A		Quantitative				
						Max
		Parameter	Score Matrix		Weightage	Score
1		Upfront cash payment as part of resolution plan-	>=50% of the committed amount	10	4	40
		Resolution Plan involving upfront cash payment	>=40% <50% of the committed Amount	8		
		shall specify the sources of funds, with evidence to	>=30% <40% of the committed Amount	6		
		the satisfaction of RP/COC- To be paid within $30$	>=25% <30% of the committed Amount	4		
		days from NCLT approval of the resolution plan.	<25% of the committed Amount	0		
2	2	Cash on deferred payment basis/Assumed Term	<=30% of the Resolution Debt Amount	4	4	40
		liability on Company : NPV to be arrived at $10\%$	<=25% of the Resolution Debt Amount	8		
		discount rate	<=20% of the Resolution Debt Amount	6		
			<=15% of the Resolution Debt Amount	10		
		Amount offered for payment of operational	>=30% of the Operational Credit & other stake			
3	3	creditors & other stake holders	holders Amount	10	1	10
			>=25% <30% of the Operational Credit & other stake			
			holder amount	8		
			>=20% <25% of the Operational Credit & other stake			
			holder amount	6		
			>=15% <20% of the Operational Credit & other stake			
			holders Amount	4		
			<15% of the Operational Credit & other stake holders	0		

	Amount			
Fresh Equity/Funds Infusion for Capital &Working	>= 15% of the Resolution Debt Amount	10	1	10
Capital	>= 10% <15% of the Resolution Debt Amount	8		
	>= 5% <10% of the Resolution Debt Amount	4		
	< 5% of the Resolution Debt Amount	0		
	Total Score of Quantitative Parameters			100
Qualitative	"			
Experience of Applicant in years	> = 5 years	10	2	20
	>= 4 Years < 5 Years	8		
	>= 3 Years < 4 Years	6		
	>= 2 Years < 3 Years	4		
	< 2 years	0		
Financial Strength i.e. Sales &EBITDA, Financial	Range : 0-10		3	30
Ratios, based on Presentation by applicant				
External Credit Rating of company/ Group whichever	AAA	10	2	20
is lower	AA	8		
	A	6		+
	BBB	4		
	BB & below	0		
Availability of additional Collateral Security and	=>50% of the committed amount	10	3	30
personal/ Corporate Guarantee	=>35% < 50% of the committed amount	8		
	=>20% < 35% of the committed amount	6		
	=>15% < 20% of the committed amount	4		
	<15% of the committed amount	0		
				100
	Qualitative  Experience of Applicant in years  Financial Strength i.e. Sales &EBITDA, Financial Ratios, based on Presentation by applicant  External Credit Rating of company/ Group whichever is lower  Availability of additional Collateral Security and	Fresh Equity/Funds Infusion for Capital &Working Capital  >= 10% <15% of the Resolution Debt Amount >= 5% <10% of the Resolution Debt Amount	$ \begin{array}{c} \text{Fresh Equity/Funds Infusion for Capital \&Working} \\ \text{Capital} \\ \end{array} > = 15\% \text{ of the Resolution Debt Amount} \\ \text{> = 10\% < 15\% \text{ of the Resolution Debt Amount}} \\ \text{> = 5\% < 10\% \text{ of the Resolution Debt Amount}} \\ \text{> = 5\% < 10\% \text{ of the Resolution Debt Amount}} \\ \text{0} \\ \text{Total Score of Quantitative Parameters} \\ \end{array} $	Fresh Equity/Funds Infusion for Capital & Working Capital   2

С	Composite Score			
	Quantitative	100	0.8	80
	Qualitative	100	0.2	20
	Total Score of Resolution Applicant			100