## EVALUATION MATRIX

## Mansa Print \& Publishers Limited

| A | Quantitative |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Parameter | Score Matrix |  | Weightage | Max Score |
| 1 | Upfront cash payment as part of resolution planResolution Plan involving upfront cash payment shall specify the sources of funds, with evidence to the satisfaction of RP/COC- To be paid within 30 days from NCLT approval of the resolution plan. | $>=50 \%$ of the committed amount | 10 | 4 | 40 |
|  |  | $>=40 \%<50 \%$ of the committed Amount | 8 |  |  |
|  |  | $>=30 \%<40 \%$ of the committed Amount | 6 |  |  |
|  |  | $>=25 \%<30 \%$ of the committed Amount | 4 |  |  |
|  |  | <25\% of the committed Amount | 0 |  |  |
| 2 | Cash on deferred payment basis/Assumed Term liability on Company : NPV to be arrived at $10 \%$ discount rate | <=30\% of the Resolution Debt Amount | 4 | 4 | 40 |
|  |  | <=25\% of the Resolution Debt Amount | 8 |  |  |
|  |  | <=20\% of the Resolution Debt Amount | 6 |  |  |
|  |  | < = 15\% of the Resolution Debt Amount | 10 |  |  |
| 3 | Amount offered for payment of operational creditors \& other stake holders | > =30\% of the Operational Credit \& other stake holders Amount | 10 | 1 | 10 |
|  |  | $>=25 \%<30 \%$ of the Operational Credit \& other stake holder amount | 8 |  |  |
|  |  | $>=20 \%<25 \%$ of the Operational Credit \& other stake holder amount | 6 |  |  |
|  |  | $>=15 \%<20 \%$ of the Operational Credit \& other stake holders Amount | 4 |  |  |
|  |  | <15\% of the Operational Credit \& other stake holders | 0 |  |  |


|  |  | Amount |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 4 | Fresh Equity/Funds Infusion for Capital \&Working Capital | > = 15\% of the Resolution Debt Amount | 10 | 1 | 10 |
|  |  | > = 10\% < 15\% of the Resolution Debt Amount | 8 |  |  |
|  |  | $>=5 \%<10 \%$ of the Resolution Debt Amount | 4 |  |  |
|  |  | < $5 \%$ of the Resolution Debt Amount | 0 |  |  |
|  |  | Total Score of Quantitative Parameters |  |  | 100 |
| B | Qualitative |  |  |  |  |
| 1 | Experience of Applicant in years | > = 5 years | 10 | 2 | 20 |
|  |  | > = 4 Years < 5 Years | 8 |  |  |
|  |  | > = 3 Years < 4 Years | 6 |  |  |
|  |  | > = 2 Years < 3 Years | 4 |  |  |
|  |  | < 2 years | 0 |  |  |
| 2 | Financial Strength i.e. Sales \&EBITDA, Financial Ratios, based on Presentation by applicant | Range : 0-10 |  | 3 | 30 |
|  |  |  |  |  |  |
| 3 | External Credit Rating of company/ Group whichever is lower | AAA | 10 | 2 | 20 |
|  |  | AA | 8 |  |  |
|  |  | A | 6 |  |  |
|  |  | BBB | 4 |  |  |
|  |  | BB \& below | 0 |  |  |
| 4 | Availability of additional Collateral Security and personal/ Corporate Guarantee | =>50\% of the committed amount | 10 | 3 | 30 |
|  |  | =>35\% < 50\% of the committed amount | 8 |  |  |
|  |  | =>20\% < 35\% of the committed amount | 6 |  |  |
|  |  | =>15\% < 20\% of the committed amount | 4 |  |  |
|  |  | $<15 \%$ of the committed amount | 0 |  |  |
|  |  |  |  |  | 100 |


| Composite Score |  |  |  |  |
| :--- | :--- | :--- | :---: | :---: |
|  | Quantitative |  | 100 | 0.8 |
|  | Qualitative |  | 80 |  |
|  | Total Score of Resolution Applicant |  | 100 | 0.2 |

